

IONOS Group SE: Key figures Q2 2023


IONOS Group SE (in € millions)	H1 2022	H1 2023	Change yoy	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Change Q2 yoy
Revenues	629.8	708.6	12.5%	311.4	318.4	323.8	339.3	353.8	354.8	11.5%
Revenues excl. Aftermarket	519.2	551.4	6.2%	260.3	258.8	261.0	265.5	272.4	279.1	7.8%
Hosting Service to UI group companies	23.4	22.5	-3.8%	12.1	11.3	12.8	12.3	11.4	11.1	-1.4%
Revenues external	606.4	686.2	13.1%	299.3	307.1	311.1	327.0	342.4	343.7	11.9%
Webpresence & Productivity	542.4	614.2	13.2%	267.9	274.5	277.8	292.5	307.1	307.1	11.9%
Webpresence & Productivity excl. Aftermarket	431.8	457.0	5.8%	216.9	214.9	214.9	218.7	225.6	231.4	7.7%
Cloud Solutions	64.0	71.9	12.4%	31.4	32.6	33.3	34.5	35.4	36.6	12.2%
EBITDA reported	170.0	204.0	0.2	86.1	84.0	88.8	61.5	92.8	111.3	32.5%
Adjustments	11.4	-3.2	-1.3	5.7	5.6	5.5	8.4	-6.5	3.4	
EBITDA adjusted	181.4	200.8	10.7%	91.8	89.6	94.3	69.9	86.2	114.6	27.9%
Additional purchase marketing	0.0	1.1						-9.9	11.0	
EBITDA comparable	181.4	199.7	10.1%					96.1	103.6	15.6%
Adj. EBITDA margin	28.8%	28.3%		29.5%	28.1%	29.1%	20.6%	24.4%	32.3%	

Customer figures

Development of customer contracts (in millions)	H1 2022	H1 2023	Change yoy	31.03.2022	30.06.2022	30.09.2022	31.12.2022	31.03.2023	30.06.2023	30.06.2023 vs. 31.03.2023
Business Applications, total customers	5.95	6.10	+ 0.155	5.94	5.95	5.96	6.00	6.06	6.10	+ 0.04
Net adds, customers	0.05	0.11		0.04	0.01	0.02	0.04	0.06	0.04	